

DESOUTTER

Desoutter has been in manufacturing since 1912 when the first tools were developed and manufactured in London and moved to Hemel Hempstead in 1991. Since then Desoutter has expanded the operation to manufacture and assemble many tool ranges for Chicago Pneumatic of America and Georges Renault of France all within the same Atlas Copco group.

Desoutter renewed its integrated supply contract with CTMS, after a very successful initial 2 year period during which CTMS reduced costs by an average of 2% per annum. Richard Sperrin of Desoutter commented that "since our decision to appoint CTMS as integrator

2 years ago we have been able to concentrate our activities on manufacturing and don't have to spend time worrying about stock and ordering. We used to process up to 2000 orders and invoices through our purchasing and accounts departments per year and now only process 12 monthly invoices per year. Although this is always difficult to quantify, it's safe to say that this represents a large saving to Desoutter".

Richard Sperrin adds that "CTMS is not just about stock control. We have a CTMS project manager on site who not only looks at cost of purchase in liaison with CTMS central purchasing but also works very closely with our production engineering department at method improvement on the shop floor.

The CTMS manager also talks to all of our 1st tier tool suppliers as well as machine tool builders on turnkey packages." "The CTMS partnership has helped us to gain control of what we spend and where we spent it and all in all we are very happy to have re-awarded the new contract to CTMS."

